

Michael J. O'Hara
CBA 502 UNO Omaha NE 68182
(402) 554-2823 (with voice mail)
mohara@unomaha.edu
fax (402) 554-2680
web <http://cba.unomaha.edu/faculty/mohara/web/ohara.htm>

Office Hours
Monday and Wednesday, before and after class
9:30 - 10:00 AM and 11:15 - noon (classroom?)
and by appointment

ADVANCED BUSINESS LAW

Fall 2000

LAWS 3920-001 # 01765 Mon. & Wed. 10:00 - 11:15 AM CBA 218

FINAL EXAM will be on MONDAY, DECEMBER 11 at 10:00 AM.

COURSE DESCRIPTION:

3 credit hours. "LAWS 3920 focuses on commercial law, employment law, business organizations, and the regulation of business. Ethical and international issues are addressed. Intended primarily as a required course for business administration students, may be an elective for students outside CBA, especially students in the College of Information Sciences and Technology. Prerequisites: LAWS 3910, its equivalent, or approval of the department Chair."

GRADED EVENTS:

An "A" is earned with a total course percentage of 90.0% or more; a "B+" is earned with 85.0% or more; a "B" is earned with 80.0% or more; etc. Assignment grades and course grades will be posted on the O'Hara's web page.

100% EXAMS
10% EXAM #1
30% EXAM #2
30% EXAM #3
30% COMPREHENSIVE FINAL EXAM

up to +4% extra credit POP QUIZZES
minus 1% each time a student's cell phone rings during class
after first time

TEXTS:

1. **Clarkson**, Kenneth W., Miller, Roger LeRoy, Jentz, Gaylord A., and Cross, Frank B. ***West's Business Law: Text, Cases, Legal, Ethical, Regulatory, and International Environment, 7th edition.*** West Educational Pub. Co., USA, 1998.

NOTE: BE SURE TO GET THE CORRECT EDITION, BLUE COVER.

Business Law One students will use the new edition of the textbook.

INTRODUCTION

As you progress through college you will move increasingly away from the high school pupil-teacher roles and move increasingly towards university student-professor roles. Pupils typically are passive recipients of information, while students are active gatherers and active synthesizers of knowledge. Students do far more studying than do pupils. Teachers typically are dispensers of information, while professors act as guides in the pursuit of knowledge. In this course, many of you will make a major change in your customary roles.

Professors reasonably expect students to:

- [1] give assigned readings a close reading *prior* to lecture, and
- [2] learn what can be learned from the text.

Professors explore issues in depth rather than providing learners with their initial exposure to the material.

Jargon is necessary for precise and efficient communication. Translating legal jargon "into your own words" is a laudable goal and an excellent learning technique. Successful translation is measured by learning of the jargon. Mastery of legal jargon will be one of your main tasks in this course.

It is **not** the object of this course to make you a lawyer. Rather, the course objective is to develop your abilities to think and to talk like a lawyer. Why? The prime objective of this course is to prepare you to be an efficient and knowledgeable consumer of legal services during your business career.

EXAMS:

There are four exams. Exam #1 focuses upon Business Law I and the special contracts of insurance and wills. Exam #2 focuses upon negotiable instruments (i.e., UCC Articles 3 & 4), secured transactions (i.e., UCC Article 9), and bankruptcy; as well as agency law including employment. Exam #3 continues the focuses upon the many forms of agency law, including partnerships, corporations, and government regulations. The Final Exam is comprehensive.

Exam #1 is on Wednesday, **September 6** and is worth 10%; Exam #2 is on Wednesday, **October 18** and is worth 30%; and Exam #3 is on Wednesday, **December 6** and is worth 30%. Exam #1, Exam #2, and Exam #3 each will have twenty-seven True/False statements, but will be graded as if there are only twenty-five. The comprehensive final exam is worth 30% and is at the Regent's scheduled final exam time (i.e., instructor is to pick Monday or Wednesday) Monday, **December 11** from **10:00 to noon**. The Comprehensive Final Exam will have fifty-three True/False statements, graded as if there are fifty. Note that the existence of surplus questions will render an ambiguous question as a non-harmless error unless a student wishing to

claim injury can identify more ambiguous questions than the number of surplus questions.

During exams and pop quizzes students shall not wear or use any clothing, hats, glasses, or any other object which obscures the exam proctor's clear view of the student's eyes.

POP QUIZZES:

There will be four (4) Pop Quizzes, each worth 1% of the course grade in extra credit. Each quiz will be scored as either 100% or as 0%, as described on that quiz. *There is **no** Make-Up Work for Pop Quizzes that are missed.* The focus of the quizzes may be on that day's assigned readings or may be on the entire course to-date. Pop Quizzes will be essay or will be fill-in-the-blank. Unusually high absenteeism on a given day will be one factor the instructor will use in deciding whether to administer a Pop Quiz on that day.

MAKE-UP WORK: Recall that the professor's office phone (402) 554-2823 has voice mail and the professor's email address is mohara@unomaha.edu.

"Is this absence beyond the control of the student?" will be the central question your professor will explore with you prior to permitting any Make-Up Work. *Vacations are **not** beyond your control except in the most extra-ordinary circumstances. There is **no** Make-Up Work for Pop Quizzes that are missed.*

Make-up work is strongly discouraged. There are two **prerequisites** for make-up work.

1. 24 hour prior notice of your intended absence, **unless for sufficient reason** (e.g., death of an immediate family member); **AND**
2. written verification by an impartial third party (e.g., letter from mortician on letterhead).

ACADEMIC DISHONESTY:

Any form of academic dishonesty (e.g., a student looking on another student's exam during the pop quiz) can be a basis for a course grade of "F".

<u>DATE</u>	<u>MATERIAL</u>	<u>TASKS and DEADLINES</u>
Aug 21	review Business Law I	
Aug 23	review Business Law I	
Aug 28	review Business Law I	
Aug 30	Chaps. 52 & 53: insurance & wills: 39 pages	
Sep 4	<i>no class LABOR DAY</i>	
Sep 6	10:00 to 10:15 review via students' questions	
	10:15 to 11:15 Exam #1 (review of Business Law I and Chapters 52 & 53)	
Sep 11	introductory comments on UNITs 4, 5, 6, 7, and 11	
Sep 13	UNIT 4: Chaps. 26 & 27: negotiability & HDC: 39 pages	
Sep 18	Chaps. 28 & 29: liability, discharge, checks, & EFT: 41 pages	
Sep 20	UNIT 5: Chaps. 30 & 31: secured transactions: 40 pages	
Sep 25	Chap. 32: bankruptcy: 24 pages	
Sep 27	review UCC Art. 3, 4, and 9 as well as bankruptcy	
Oct 2	UNIT 6: Chaps. 33 & 34: agency: 40 pages	CRITICAL CHAPTERS
Oct 4	UNIT 6: Chaps. 33 & 34: agency: 40 pages	CRITICAL CHAPTERS
Oct 9	UNIT 7: Chaps. 35 & 36: employment & discrimination: 42 pages	
Oct 11	UNIT 11: Chap. 54: professionals: 18 pages	
Oct 16	<i>no class FALL BREAK</i>	
Oct 18	10:00 to 10:15 review via students' questions	
	10:15 to 11:15 Exam #2 (especially Chaps. 26 to 36, and 54)	
Oct 23	UNIT 8: Chaps. 37, 38, & 39: business organizations and partnerships: 48 pages	
Oct 25	Chaps. 38 & 39: partnerships: 30 pages	
Oct 30	Chaps. 40, 41, & 42: corporations: 52 pages	
Nov 1	Chaps. 40, 41, & 42: corporations: 52 pages	
Nov 6	Chap. 43: securities: 24 pages	
Nov 8	Chap. 43: securities: 24 pages	
Nov 13	UNIT 9: Chap. 44: administrative agencies: 18 pages	
Nov 15	Chap. 45: consumers: 16 pages	
Nov 20	Chap. 46: environment: 16 pages	
Nov 22	<i>no class THANKSGIVING BREAK</i>	
Nov 27	Chap. 47: antitrust: 21 pages	
Nov 29	UNIT 11: Chaps. 55 & 56: international law and entrepreneurs: 35 pages	
Dec 4	STUDENT EVALUATIONS, then review course to-date	
Dec 6	10:00 to 10:15 review via students' questions	
	10:15 to 11:15 Exam #3 (especially Chaps. 37 to 47, and 55 & 56)	
Dec 11	10:00 to noon Comprehensive Final Exam	