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Office Hours: *by private appointment, as well as*
 in the classroom 15 minutes before first class
as well as in the classroom 15 min. after second class
most class related questions, however, are asked via
BlackBoard's Discussion Board <http://myuno.unomaha.edu>
<http://cba.unomaha.edu/faculty/mohara/web/ohara.htm>

Introduction to Business Law and Ethics

Spring 2006

LAWS 3910-002	# 11656	Tuesdays & Thursdays	8:30 AM - 9:45 AM	RH 206
LAWS 3910-003	# 11657	Tuesdays & Thursdays	10:00 AM - 11:15 AM	RH 206

With contract, may be taken for Honors credit.

COURSE DESCRIPTION:

3 credit hours. "This course introduces students to the American legal system governing business. The course emphasizes selected constitutional law issues and ethics, as well as the common and relevant statutory law of torts, contracts, and property." Prereq.: ENGL 1160; SPCH 1110 or higher; ECON 2200 all with C (2.0) or better, 2.5 GPA." [NOTE: by implication, also need MATH 1310 with "C" (2.0) or better as well as 12 hours earned.] [NOTE: **warning** from UPC on **TWO STRIKE RULE**: only **enroll** twice and all prerequisites **before enroll**.]

GRADED EVENTS:

A course letter grade of "A" is earned with by completing a signed **grade contract** with the professor **and** a course letter grade of "A-"; a course letter grade of "A-" is earned with a total course percentage of 87.0%; a "B+" is earned with 83.0%; a "B" is earned with 80.0%; a "B-" is earned with 77.0%; a "C+" is earned with 73.0%; a "C" is earned with 70.0%; a "D" is earned with 60.0%, and an "F" is earned with less than 60.0%. In undergraduate classes, *the instructor does not use the course grades of "C-", "D+", or "D-". A student with an "A-" average after the Ethics Exam is excused from Final Exam. A student with a total course percentage of 67.0% or higher will earn the course letter grade based on the higher of that student's [a] total course percentage; and [b] Comprehensive Final Exam grade.*

20%	February 9	Exam #1 (chapters 1 - 9 & 52) (<i>deadline for grade contract</i>)
20%	March 7	Exam #2 (chapters 1 - 19 & 52; but especially 10 - 19)
20%	April 11	Exam #3 (chapters 1 - 23 and 47 - 52; but especially 20 - 23 and 47 - 51) <i>Ethics will be covered throughout the course, but is sole focus in the last two weeks.</i>
10%	April 27	Exam Ethics (chapter 5 & all "Focus on Ethics" in assigned readings).
30%	May 2; May 4	Comprehensive Final Exam: Built from questions from all prior exams.

TEXTS:

- Clarkson *et al.*, *West's Business Law: Text and Cases: Legal, Ethical, International, and E-Commerce Environment*. **10th (BROWN) Edition**. USA: West Ed. Pub. Co., 2006. ISBN: 0-324-30390-4.

This Syllabus incorporates by reference the [Reasonable Expectations](#), the [Critical Thinking](#), and the [Memorization Techniques](#) documents found at <http://cba.unomaha.edu/faculty/mohara/web/ToMater.htm>

<u>Date</u>	<u>Chapters</u>	
Jan 10	introduction to class & chapter 5: ethics	
Jan 12	1 reasoning	
Jan 17	2 & 3 courts & procedure	
Jan 19	4 & 52 constitution & international	
Jan 24	4 & 52 constitution & international	
Jan 26	6 & 7 torts: intentional, negligence, & strict liability	
Jan 31	8 IP	
Feb 2	9 crime	
Feb 7	review for Exam #1	
Feb 9	Exam # 1	DUE DATE grade contracts <i><u>first draft due prior to Exam #1</u></i>
Feb 14	10 & 11 terminology & agreement	
Feb 16	12 & 13 consideration & capacity & legality	
Feb 21	14 & 15 genuineness & Statute of Frauds	
Feb 23	16 & 17 3rd party & performance	
Feb 28	18 & 19 breach & e-contracts	
Mar 2	review for Exam #2	
Mar 7	Exam #2	
Mar 9	20 & 21 formation & title & risk of loss & insurable interest	
Mar 14	<i>no class Spring Break</i>	
Mar 16	<i>no class Spring Break</i>	
Mar 21	22 & 23 performance & warranties	
Mar 23	47 & 48 property: personal & real	
Mar 28	49 & 50 insurance & wills	
Mar 30	<i>extra credit class: guest lecturer, O'Hara at AAEFE</i>	
Apr 4	51 professionals	
Apr 6	review for Exam #3	
Apr 11	Exam #3	
Apr 13	5 & "Focus on Ethics" start pages = 115, 206, 376, 472, 984, & 1061	
Apr 18	5 & "Focus on Ethics" start pages = 115, 206, 376, 472, 984, & 1061	
Apr 20	5 & "Focus on Ethics" start pages = 115, 206, 376, 472, 984, & 1061	
Apr 25	5 & "Focus on Ethics" start pages = 115, 206, 376, 472, 984, & 1061	
Apr 27	Exam Ethics	
10:00 AM May 2	comprehensive Final Exam	10:00 AM until noon RH 212
8:30 AM May 4	comprehensive Final Exam	8:30 AM until 10:30 AM RH 010A