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Chap. 7: BP Amoco PLC

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Chap. 9: Snapshot ADR
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We measure our honesty by how others react to us.

p.103 focus on complex civil litigation
p.104 focus on mediation
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p.106 structured negotiations (see 108-118)
authority to say "yes"

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The Thermos Company v. Starbucks Corporation
1998 WL 299469 (1998) USDC N.D. III.

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Folb v. Motion Picture Ind. Pension & Health Plans
16 F.Sup.2d 1164 (1998) USDC C.D. Cal.

p.140 ERISA retaliation v. pretext

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p.142 & 145 criteria for privilege
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Jerome S. Wagshal v. Mark W. Foster
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Hill v. Gateway 2000, Inc.

105 F.3d 1147 (7th Cir. 1997)

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